

CONSUMER CENTRICITY: what does a consumer want? Diversity through the end-to-end process

Flavor is consumer's primary reason for buying a product



AI TO DEVELOP BETTER PRODUCTS, FASTER

Traditional NPD processes are

- time and resource intensive
- no longer suitable for fast-changing business challenges

AI enabling the acceleration of concept & product formulation development

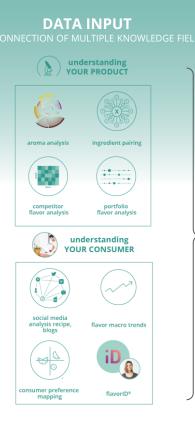
Benefits:

- increase speed (less trial & error)
- reduce failure
- untapped flavor combinations

Digital twin

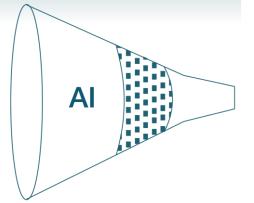
Simulate and test millions of product variations in hours

AI TO GENERATE EARLY CONSUMER VALIDATED CONCEPTS



DIGITAL TWIN AI-POWERED PLATFORM PROVIDING AUTO-GENERATED CONCEPTS

Consumer validation of all Al-generated flavor combinations within a category based on: -overall liking -purchasing intent



CONSUMER VALIDATED CONCEPTS OUTPUT

CONSUMER VALIDATED CONCEPTS

Prioritized list of consumer validated concepts enabling R&D teams to conduct targeted development

=> Final product concepts can be selected based on -brand fitness -company specific challenges -etc

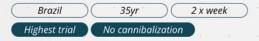


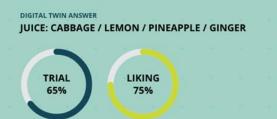


CLIENT QUESTION

Generate a new juice concept for the Brazilian market

with the highest trial, that has a sweet and sour taste, and will not cannibalize my current line-up.







Juic

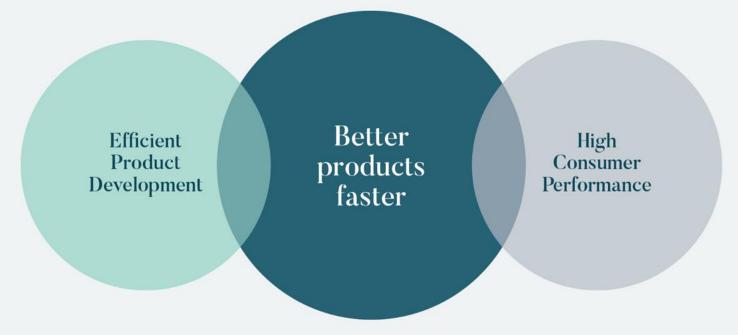
Curious? Catch us at our booth!





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- OUR COMPANY

50 team members

The only company mastering 5 domains

- food & flavor science
- data science & ML & knowledge graph
- consumer behaviour science
- culinary wisdom
- botanical, plant & plant expertise

|:::| **HQ**

office

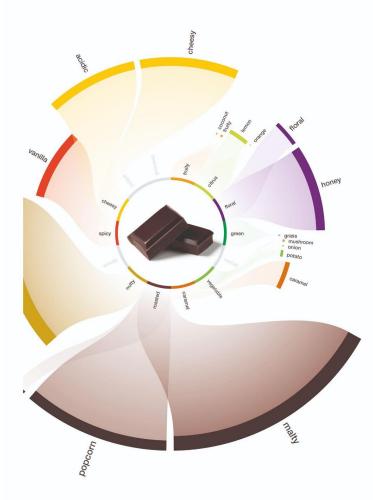
- Ghent, Belgium
- We operate globally

clients in the following markets; United States, Russia, Japan, UK, Germany, France; Austria, Brazil, Canada, Mexico, Australia, Indonesia, Argentina and Sweden. our core activity = digitizing flavor
odigitizing consumer preferences
odigitizing ingredients



+14 years research pioneers in digitization of food data & flavor





FOODPAIRING: RECOGNIZED AS BEST IN CLASS FOR INDUSTRY 4.0 SOLUTIONS IN NPD









Top 30 best food tech in Europe



Top 50 best food tech worldwide

The Global Food Innovation Summit

Awarded Best disruptive innovation

Forbes

Foodpairing is one of the largest online food and ingredient databases in the world, which leverages machine learning to recommend new food and drink combinations to chefs and help food companies determine which flavour they should launch next.

- OUR PURPOSE

To accelerate the world's transition to healthier and more sustainable products.

Success story cooperation with WWF and Unilever

